

JOIN OUR TEAM!

For verope AG (Zug/CH) we are looking for,
as of **beginning of January 2026**, or by arrangement a

REGIONAL SALES MANAGER (M/W/D) 100% (M/F/D)

Who we are

verope AG is an international company that has established itself as one of the world's leading suppliers of special wire ropes for the maritime, construction, heavy and mining industries.
From its headquarters in Zug/CH, verope AG manages a group of international subsidiaries in Germany, USA, Brazil, Singapore, China and UAE.

verope – rely on

True to the motto „rely on“, verope stands for high-quality products that our customers worldwide can rely on.
verope AG is a reliable partner for customers, employees, society and the environment.

Powerful Partner

Powerful partners - our employees are too: Independent, responsible and innovative.
Creative ideas are welcomed and professional and personal development is encouraged.

Key Responsibilities

- Responsible for proactively selling the full range of the special wire rope portfolio within our go to market strategy
- Meet growth targets and objectives for assigned account & market mix
- Research and develop prospects within the assigned account & market mix
- Work closely with our inside sales team, technical after sales team and marketing team to support value offerings throughout the entire sales process
- Conduct price negotiations, provide quotations and close contracts with customers

Qualifications

- A Bachelor's or Master's degree in economics or engineering
- Enthusiasm for technical products that require explanation
- At least 3 years of professional experience in the field of international sales
- Good knowledge in import & export processing
- Good knowledge in MS Office, in pro Alpha or comparable ERP systems
- German as you're your mother tongue or similar level
- Very good English language skills, C1 level
- Proactive, goal-oriented, and collaborative attitude
- Willingness to travel world-wide (50%)

What we offer

- Opportunities for international exposure and career growth.
- A dynamic and collaborative working environment.
- Training and development in a niche, high-demand industrial sector.

If you describe yourself as an open-minded and positive person, you value a versatile position and feel comfortable in a lively international environment, then we look forward to getting to know you.

Send us your documents (CV, diplomas, certificates) with your salary expectations to: **jobs.internal.sales@verope.com**.

We do not require a conventional cover letter.

verope AG

Human Resources Department

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