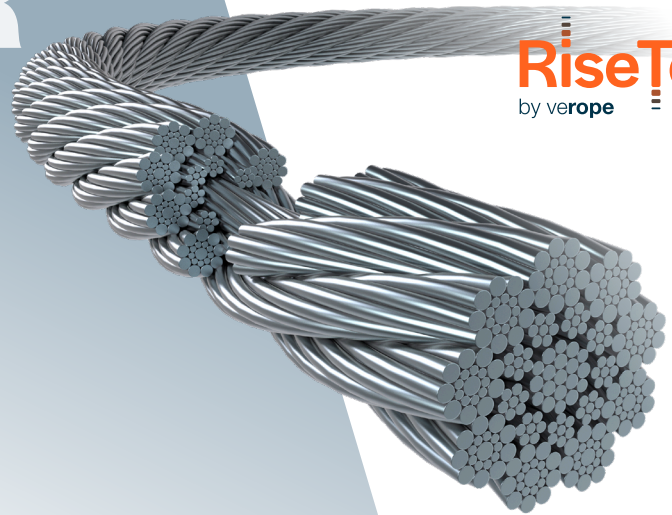


# JOIN OUR TEAM!

verope 

**RiseTec**  
by verope



For RiseTec GmbH (Zug/CH) we are looking for,  
as of **beginning of January 2026**, or by arrangement a

## **SALES MANAGER ELEVATOR SECTOR 100% (M/F/D)**

### **Who we are**

RiseTec GmbH is part of the verope group, one of the world's leading suppliers of special wire ropes for the maritime, construction, heavy and mining industries.

From its headquarters in Zug/CH, verope AG manages a group of international subsidiaries in Germany, USA, Brazil, Singapore, China and UAE.

### **verope – rely on**

True to the motto „rely on“, verope stands for high-quality products that our customers worldwide can rely on. verope AG is a reliable partner for customers, employees, society and the environment.

### **Powerful Partner**

Powerful partners - our employees are too: Independent, responsible and innovative. Creative ideas are welcomed and professional and personal development is encouraged.

### **Key Responsibilities**

- Develop and manage sales strategies within the assigned territory or market segment.
- Identify new business opportunities and cultivate relationships with OEMs, distributors, and installation companies.
- Provide technical advice on wire rope applications in elevator systems.
- Negotiate contracts, pricing, and delivery terms in alignment with company objectives.
- Monitor market trends, competition, and customer feedback to drive business development.
- Coordinate with internal departments (engineering, logistics, production) to ensure seamless order execution.
- Attend international trade shows and customer visits as required.
- Handle communication with international clients regarding order status, shipping updates, and product inquiries.
- Assist with preparation of sales reports, forecasts, and marketing materials.
- Ensure compliance with international trade regulations and documentation standards.

### **Qualifications**

- Education: Bachelor's degree in Business, International Trade, Mechanical Engineering, or related field is preferable but not mandatory.
- Experience: 3–5 years, preferably in industrial/elevator component sales and in international markets.
- Knowledge of elevator components, wire ropes, or mechanical assemblies is a strong advantage.
- Fluent in German and English; additional languages are a plus.
- Proficient with CRM and ERP systems.
- Strong communication, negotiation, and organizational skills.
- Ability to travel internationally (around 50 %)

### **What we offer**

- Opportunities for international exposure and career growth.
- A dynamic and collaborative working environment.
- Training and development in a niche, high-demand industrial sector.

If you describe yourself as an open-minded and positive person, you value a versatile position and feel comfortable in a lively international environment, then we look forward to getting to know you.

Send us your documents (CV, diplomas, certificates) with your salary expectations to: [jobs.internal.sales@verope.com](mailto:jobs.internal.sales@verope.com).

**We do not require a conventional cover letter.**

### **verope AG**

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[www.verope.com](http://www.verope.com) // [www.risetec.eu](http://www.risetec.eu)